

Managing Your Own Security Career

How to be happy, challenged and well-compensated

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Who Are We?

* **Lee Kushner**

- * Over 10 years of Success Recruitment of Information Security Professionals
- * Founder and CEO of the Leading Information Security Recruitment Firm, LJ Kushner and Associates LLC
- * Wide Range of Nationally Based Clients from Fortune 500s to security product vendors

* **Mike Murray**

- * Security professional with a decade of experience, currently Director of Neohapsis Labs
- * Security blogger (Episteme.ca) specializing in talking about security careers, author of the book *“Forget the Parachute, Let Me Fly the Plane”*
- * Has managed security teams and helps people working with him develop the career that they really want to have.

* **Different perspectives on Careers**

Outline

- * **Introduction**

- * Do you want a career or just a job?

- * **Your Career Path**

- * **Taking Ownership**

- * Nobody's going to do it for you

- * **Personal Branding and Networking**

- * **Making the Most of Your Current Role**

- * **Good vs. Bad Reasons to Change Jobs**

- * **When it's *really* time for a change...**

Your Career Path

- * **What does a security career look like?**
- * **Is it really different than a normal IT career?**
 - * Hint: the answer is yes.
- * **What are your short term goals?**
- * **What are your long term goals?**
- * **Building a career path**
- * **Quote: “*No plan survives...*”**

Owning Your Career

- * **Nobody's going to do this for you.**
 - * *It's not your boss' job.*
- * **Taking stock of your own skills.**
 - * How to be honest with yourself.
- * **How do those skills match up...**
 - * To what you want to do now?
 - * To your short and long term goals?
- * **How can you fill those gaps?**

Your Personal Brand

- * **Personal Branding is such a cheesy term**
 - * But it's the most important thing you can do.
- * **How do you create a brand?**
- * **Play the “Word Association” game**
- * **Your brand comes from... PEOPLE**
 - * Building a network of the right people
 - * Ultimately, the network IS your brand.
- * **How to make friends.**

Making the Most of Where You Are

- * **Your current job is the best one you have...**
 - * It's always easier to stay where you are... make the best of it.
- * **Seeing the silver lining**
 - * And polishing it daily.
- * **Can you move around?**
- * **Making Something out of Nothing**
- * **Building your brand internally.**

Good vs. Bad Reasons to Change Jobs

- * **There are 3 good reasons:**
 - * Life changes
 - * Career changes
 - * Organizational changes
- * **In General, other reasons are bad ones.**
- * **How much job change is too much?**

If it's really time to change...

- * **Focus on your path**

- * Remember your goals and where you want to go

- * Think one position ahead

- * **Educate yourself**

- * Talk to people who can help - find good advice

- * **When should you take a detour?**

- * **Investing in yourself**

- * **The Nitty-Gritty**

- * Salaries, Resumes and Interviews (Oh, My)

Free Gifts

- * **Mike wrote a book last year**

- * Inspired by the plight of frustrated security professionals

- * Not enough people have the job they love.

- * **Free copy of the e-book**

- <http://www.ForgetTheParachute.com/defcon>**

Questions?

Reminder: Download your free copy of Mike's ebook:

<http://www.ForgetTheParachute.com/defcon>

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